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### **Our Mission:**

"To be an organization that is committed to providing service at a level of excellence that exceeds every industry standard, at a price that is fair. We will accomplish this by creating an environment that encourages and rewards our employees for reaching our full potential, and emphasizes both competition and equality."

Mr. Biagio Bruni, Founder & Chairman

### **Our Vision:**

Our objective is to create lasting value to our clients and shareholders by repeatedly and transparently delivering the client's products safely and on time. We do so in an atmosphere of integrity and honesty that still allows our company to prosper in the long-term.

## "People Make The Difference"



#### JAS Group today:

- 240+ Offices
- 80+ Countries
- 4,000 + Employees Worldwide
- Worldwide consolidated revenue in 2014 was USD 1.6 Billion
- Privately Held



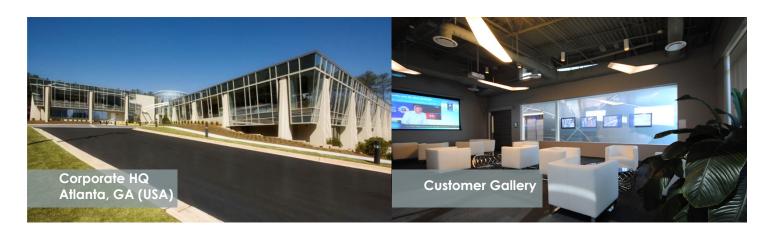


# **Evolution of JAS Forwarding Worldwide**

	<b></b>			1978
		1980	Biagio Bruni founds JAS in Milan, Italy	
During the first 10 years, JAS focused on Europe and the Far East, resulting in a dominate market share			Service portfolio expands to include ocean freight	1985
from Italy to Japan		1990	Named Italy's #1 IATA ranked Freight Forwarder	1700
Networks in China, US & South America are established, permitting a truly global presence and balanced trade flows over major trading zones in Europe, the Americas and the Far East.		2000	Logistics facilities in key gateway hubs developed to enhance operations	1996
			Worldwide HQ moves to Atlanta, GA (USA)	2006
JAS expands its worldwide footprint, opening subsidiaries in India, South		2010	JAS celebrates 30th Anniversary	2008
America, Northern Europe, Easter Europe and the US.			Completion of new global campus in Atlanta, GA (USA)	2013
		2014	JAS launches its Global Operation System	2015
		2015	JAS USA celebrates its 20th year anniversary	2013



# JAS Corporate HQ - Barfield Campus





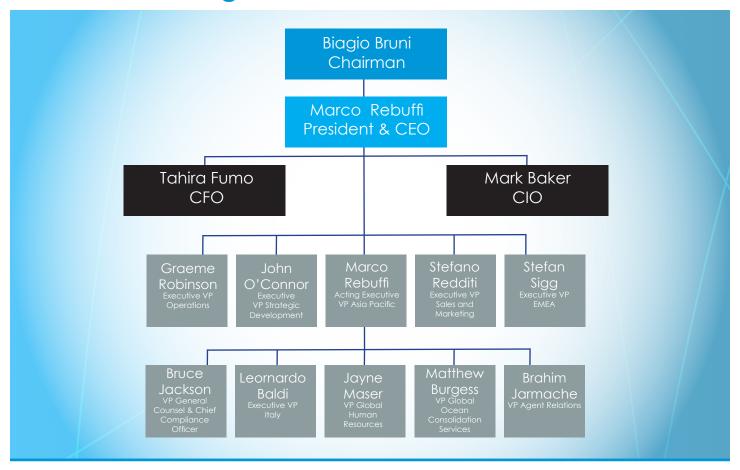
### **JAS Global Footprint**





agents

### **JAS Core Management Team**

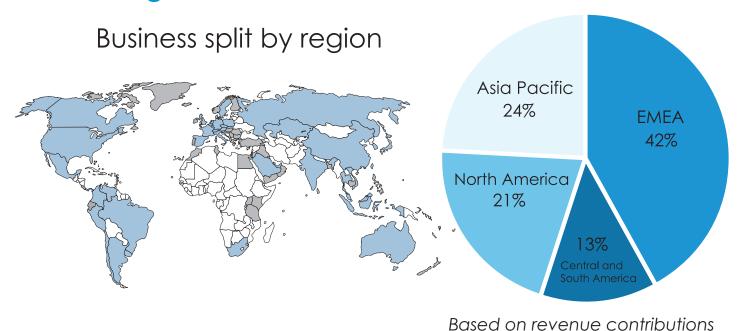


### **JAS Worldwide Network\***

Argentina	Germany	Mauritius	Spain
Australia	Greece	Mexico	Sri Lanka
Austria	Hong Kong	Morocco	Sweden
Bahrain	Hungary	Netherlands	Switzerland
Bangladesh	India	New Zealand	Taiwan
Belgium	Indonesia	Norway	Tanzania
Brazil	Iraq	Oman	Thailand
Bulgaria	Ireland	Panama	Tunisia
Cambodia	Israel	Peru	Turkey
Canada	Italy	Philippines	U.A.E.
Chile	Japan	Poland	Uganda
China	Jordan	Portugal	United Kingdom
Colombia	Kazakhstan	Qatar	United States
Costa Rica	Kenya	Romania	Uruguay
Croatia	Korea	Russia	Venezuela
Cyprus	Kuwait	Rwanda	Vietnam
Czech Republic	Lebanon	Saudi Arabia	
Denmark	Luxembourg	Serbia	
Egypt	Malaysia	Singapore	
Finland	Maldives	Slovenia	
France	Malta	South Africa	*includes authorized
	transfer at		includes dull lonzed



### Global Organization and Services



### JAS 2014 - Cargo Handled

### 2014 Air Freight (Kilos)

#### 14,933,495 18,525 16,326 17,833,791 11% 5% 13% South America 33,103,880 North America 24% 136,545 41% 157,297 **EMEA** 48% 73,118,276 Asia Pacific 52%

138,989,442 KGs shipped worldwide

328, 693 TEUs shipped worldwide

2014 Ocean Freight (TEUs)

The tonnages represented are export from those areas to Worldwide For example, Asia-Pacific shipped 136,545 TEUs to all Worldwide destinations for 2014



#### **Worldwide Services**

- · Air freight
- Barge transport inland water and ocean
- Bonded warehouses
- Brokerage
- Cargo Insurance
- Chartering air and sea
- Consolidations
- Consulting
- Customs documentation and clearance
- Emergency air/ocean charter desks
- Handling of dangerous goods
- Handling of valuable goods and special commodities
- Heavy lift transportation and handling
- Logistic studies
- On-time solutions

- P.O. management technology
- Pick and pack
- Project-specific field offices
- Rail transport
- Risk management
- Road surveys
- Road transport
- Sea freight
- Security check: X-ray machines at main gateways
- Sub-contractor management
- Track and trace
- Training
- Transport engineering
- Vendor expediting and documentation
- Warehousing and distribution

#### **Worldwide Air Services**

- Consolidations moving in all major trade lanes
- Consol or back-to-back
- Project moves, temperature controlled, next flight out
- Fully integrated with the JAS Orbis system
- Flexible routings available for deferred, lower cost programs

WAT = WORLD AIR TEAM MEMBERS



### **Worldwide Ocean Services**



- Licensed & Bonded NVOCC Services
- General Forwarding
- Contract Management
- Project Forwarding
- Fully integrated with the JAS Orbis system.
- Full (FCL) & Less-than-container-load (LCL) services globally

**WOT = WORLD OCEAN TEAM MEMBERS** 



### Global Strategy: Air & Ocean Services

JAS forms strategic alliances with carriers that uphold the standard of quality and value we expect, and pass on to our valued customers.

- Core carrier strategy leverages 70% global volume to core
   & preferred partner carriers :
  - Ensuring market competitive rates
  - Protecting capacity during shoulder and peak times
- Relationships must exist at a senior executive level
- Carriers must report their performance during formal business reviews
- Carriers place JAS in a global account status worldwide







### **Carrier Selection Criteria**



- Global coverage
- Existing relationships
- Future market demand
- Centralized pricing structure
- Current customer base
- Current volumes customer feedback
- Partnership in developing key markets
- Past service history
- Support of JAS' commercial expansion

### **Range of Services**

- Air and ocean freight solutions
- Personalized service
- Fully licensed customs brokerage
- Warehousing
- Domestic distribution
- First class carrier & airline brokerage
- Online tracking capabilities ORBIS
- Order Management
- Intl. Staff in Asia, USA & Europe
- Specialized services

- Space guarantee & Blocked Space Agreements
- Key account management (KAM)
- Constant quality control (KPI)





### **Ocean Freight**





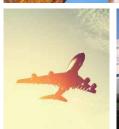


- Weekly consolidations from all major countries
- Worldwide FCL services
- NVOCC Licensed
- Global contracts with major shipping lines
- Guaranteed space protection
- AMS certified EDI connection
- Worldwide import and export services
- Hazmat certified
- Multi-modal, door-to-door service available
- Buyer's consolidation
- Sea / air solutions
- Bonded & non-bonded warehousing
- Hanging garments
- Order follow up / Internet tracking

### **Air Freight**

- Consolidations moving in all major trade lanes
- Import and export services throughout the US with selected airlines
- Main hubs in NYC, IAD, BOS, ATL, MIA, LAX, ORD, IAH, SFO, DFW, and SEA
- TSA approved
- Blocked space agreements
- Project transports full charter
- Complete WEB-tracking through ORBIS
- Domestic and international distribution
- Temperature controlled shipments
- Relationships exist at senior executive level. Air carriers must report their performance during formal business reviews
- Core carrier strategy leverages 70% global volume to core and preferred partner carriers, ensuring marketing competitive rate while protecting capacity during shoulder and peak times











### **Warehousing & Logistics**

- Integrated logistics and warehouse provider
- Inventory and order management
- Pick & pack
- Buyers consolidations
- Labeling
- Well maintained equipment
- Bonded and non-bonded facilities
- EDI with customs
- Tailor-made logistics solutions







### **Projects**







- Over dimensioned & heavy transportation
- International & domestic transport
- Door-to-door turnkey services
- Air & ship charter
- Experienced project team
- Extensive network
- Transportation of cars/trucks & boats/yachts

#### **Services Include:**

- Planning & study of worldwide project sites
- Overall budgets
- Equipment
- Documentation
- Insight in local document requirements







#### **Customer Satisfaction**

JAS strives to always meet our customers expectations and to exceed them. In order to make sure we are meeting these goals annual customer satisfaction surveys are given to our clients to access our performance.



# TESTIMONIALS

"We are happy to be working with JAS.

They are a great team and a great

company."

"Your staff is warm, friendly and always helpful. They have made my export life so much easier. Thank you for opening an office in Virginia Beach!"

"Since we have hooked up with the JAS team in Kent, we have been extremely pleased. They are always on top of everything, extremely knowledgeable, and always ready with any challenge we throw their way. We couldn't be more satisfied."

"Our company puts tremendous demands on JAS and they virtually always come through."

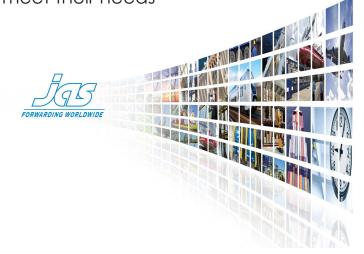
"JAS has been such a pleasure to work with. They have made the importing of our components so easy."

"JAS has always been very helpful when I needed anything"

"JAS goes above and beyond the call of duty on every shipment and is acutely well versed with our unique SOP."

#### 2014 Customer Satisfaction Survey Results:

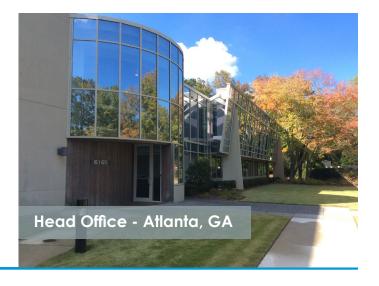
- 85% of customers were more than satisfied with JAS' Overall Performance
- 83% of respondents say JAS is prompt and reliable on the pickup and delivery of their shipments
- Well over half of respondents feel JAS is "Excellent" in pro-actively solving their needs if/when an issue occurs
- A substantial 89% of clients believe JAS team members are both knowledgeable and professional
- 93% of customers find JAS easy to reach whenever they need us
- The vast majority of customers strongly agree that JAS does whatever it takes to meet their needs





### **Key Network Countries: JAS | USA**

- Company Corporate headquarters in Atlanta, GA
- 23 Full Branches
- Licensed brokers in each branch
- Regional compliance centers
- 14 warehouses totaling over 500,000 square ft.
- Over 450 employees
- \$380 Million in revenue
- GLS Vertical based in Charleston, SC
- Plans for continued expansion
- JAS Projects Oil & Gas Locations



### **JAS | USA Locations**

# Global Corporate Headquarters

6195 Barfield Road NE Atlanta, GA, 30328 Phone: +1 (770)688 1240 Fax: +1 (770)688 1233



#### **USA Corporate Headquarters**

6165 Barfield Road NE Atlanta, GA, 30328 Phone: +1 (770)688 1206 Fax: +1 (770)688 1229





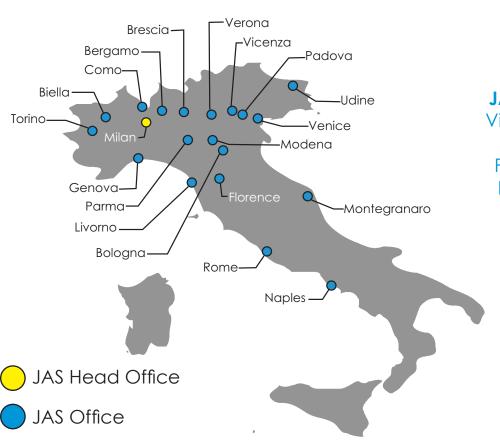
### **Key Network Countries: JAS | ITALY**

Italy is the birthplace of the JAS organization. With 20 locations and 480 employees in an area as large as California, JAS has the most extensive structure in Italy.

Since the mid 80's JAS has been the number one IATA agent for air freight cargo from Italy to the rest of the world and today JAS is also one of the top 5 freight forwarders for the movement of containers from Italy to the rest of the world.



### **JAS** | Italy Locations





#### JAS•ITALY Head Office

Via Raffaello Sanzio 6/8 Segrate (MI), 20090 Phone: +39 02 216921 Fax: +39 02 21692525



### **Key Network Countries: JAS | GERMANY**

Founded in 1979, JAS • Germany is a major provider of international transportation services with +300 experts in 10 branches.

- European hub with locations at each major air and sea port in Germany
- Licensed NVOCC services
- 3PL (Third Party Logistics)
- SAP certified WMS for storage and distribution logistics
- Value-Added services
- Multi-user warehouse with 10,000 sqm storage area
- 1,600 sq m mezzanine storage area
- High security
- In-house brokerage
- ISO Standards
- Full IT integration
- Weekly Worldwide consolidated cargo



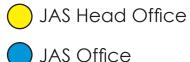
### **JAS | Germany Locations**





#### JAS•Germany Head Office

Frankfurt Flughafen
An der Gehespitz 120
D-63263 Neu-Isenburg
Phone: ephone Number:
+49 (0)6102 8229 0
Fax Number:
+49 (0)6102 8229 491





### **Key Network Countries: JAS | UNITED KINGDOM**

JAS•UK was founded in 1984 and today is one of the main freight forwarders in the United Kingdom.

- Member of IATA
- Full member of BIFA
- Member of RHA
- ISO 9001:2000 approved
- DOT Listed
- NVOC Operator
- Investors in People approved
- CFSP approved
- Fully bonded warehouse
- 70,000 sq.ft warehousing facility
- Own fleet of transport vehicles
- High security



### **JAS | UK Locations**





#### JAS•UK Head Office

CARGOPOINT
Bedfont Road
STANWELL, STAINES
MIDDLESEX
TW19 7NZ LONDON
Telephone Number:
+44 (0)1784 248351/229000
Fax Number
+44 (0)1784 250643/229100



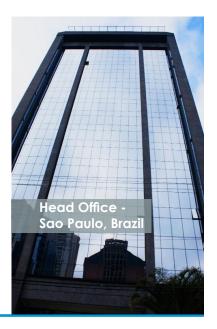


### **Key Network Countries: JAS | BRAZIL**

JAS • Brazil was founded in 1990 and is headquartered in Sao Paulo, the third largest city in the world and South America's main economic center.

#### JAS • Brazil Today:

- 10 offices
- +200 Employees
- 2 Air Gateways: GRU and VCP
- 1 Ocean Gateway: SSZ
- 24 years of experience
- 2013 Revenue: \$130 Million
- Future Plans for offices in Salvador and Recife
- Expected Revenue in 2015: \$175 Million



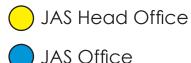
### **JAS | Brazil Locations**





#### JAS•Brazil Head Office

Rua Fidencio Ramos 223 – 5/6 andar – vila olimpia São Paulo, sp – 04551-010 Phone/Fax: +55 11 3049-7600

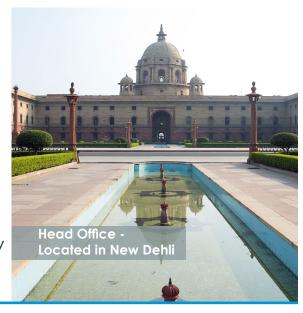




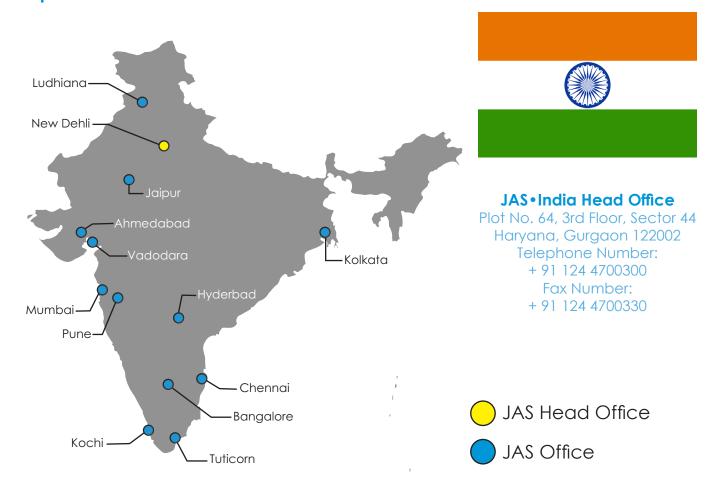
### **Key Network Countries: JAS | INDIA**

JAS•India was founded in 2005 and is headquartered in New Dehli, India.

- 7 full offices
- 2 satellite locations
- 2 sales offices
- 150+ Employees
- Member of IATA
- Member of the International Federation of Freight Forwarders Association
- · Member of Air Cargo Association of India
- Member of the Confederation of Indian Industry



### **JAS | India Locations**



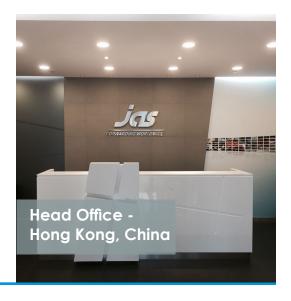


### **Key Network Countries: JAS | CHINA**

JAS • China was founded in 1980 and is headquartered in Hong Kong, the third most important financial center in the world.

#### JAS • China Today:

- 14 office locations
- +610 Employees
- 100,000+ square meters of warehouse space
- Transportation fleet of 150+
- ISO 9000-2008 certified
- IATA certified
- HKQAA Fine & Commercial Wine Storage Management Certified



### **JAS | China Locations**





### Beijing Shenyang -Dalian -Yantai Qingdao Nanjing -Suzhou Wuhan-Chengdu-\_Shanghai -Ningbo Chongqing -Xiamen Shenzhen Hong Kong Zhongshan

#### JAS • China Head Office

23/F, The Octagon, 6 Sha Tsui Road Tsuen Wan, N.T. Hong Kong Telephone Number +852 2795 5538 Fax Number +852 2795 3911

JAS Head Office

JAS Office



### **Key Network Countries: JAS | TAIWAN**

JAS • Taiwan was founded in 1984 and is headquartered in Taipei, Taiwan.

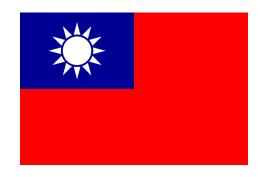
#### JAS • Taiwan Today:

- 3 office locations
- +60 Employees
- IATA certified
- AEO certified
- ISO 9001-2008 certified
- Capital 2014 USD 1.5 Million



### **JAS | Taiwan Locations**





#### JAS•Taiwan Head Office

5F, No.168, Tun Hwa N.Road Taipei 10548, Taiwan, R.O.C Telephone: +886 2 8712 8811 Fax: +886 2 8712 3099

- JAS Head Office
- JAS Office

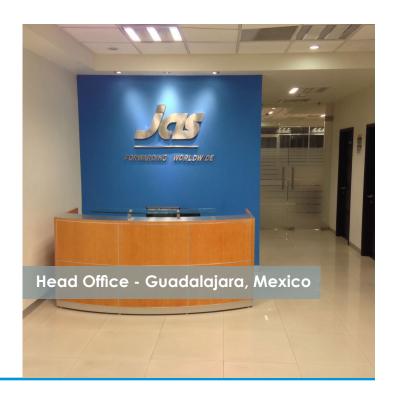


### **Key Network Countries: JAS | MEXICO**

JAS • Mexico was founded in 1998 by Claudio Testa in Guadalajara, Mexico, the 2nd most populated city in the country.

#### JAS • Mexico Today:

- +9 office locations
- 3 airport office locations
- +100 employees
- ISO 9001-2008 Certified
- IATA Certified
- 8+ Storage Warehouse Facilities
- 100,000+ sq ft storage space available
- In Process of being BASC Certified



### **JAS** | Mexico Locations





#### JAS • Mexico Head Office

Torre Pacifico, WTC,
Planta Baja, B111
Av. Mariano Otero #1249
Col. Rinconda del Bosque, Jalisco
Guadalajara, 44530
Telephone: +52 33 1380 1000
Fax: +52 33 1380 1020

JAS Head Office





### What Differentiates JAS from the Competition?

JAS offers the same global footprint as our major competitors, but we also:

- Operate our own offices in all major trade lanes
- Provide a structured Global Account Management Program engaging market experts - Regional & Global Executives
- Take a Proactive vs. Reactive approach in all aspects of our business (commercial development, operations, product management, implementation, &transition of business compliance and I.T.)
- Flexibility allows us to react quickly due to a flat management structure
- Reduce logistics costs by leveraging all modes into a bundled solution



### JAS Forwarding Worldwide - In Conclusion

JAS Forwarding Worldwide is a full services forwarder that enters into, manages, and maintains a collaborative, "CAN DO" approach with its clients.

- Experience, expertise and specialization means your account will receive "best fit / best price" solutions
- JAS is 100% committed to making the relationship with you mutually successful
- JAS management and operating systems are world class quality and are easily transitioned into your account
- Simplicity implying it is basic is one of the key factors in our proposal and service. The uncomplicated nature and straightforward application of international forwarding practice and principles should be well demonstrated within our presentation

"We want your business and will work hard to win it and equally tirelessly to maintain your confidence in our appointment!"

